

**U.S. Department of Energy  
WEATHERIZATION ASSISTANCE PROGRAM (WAP)  
WEATHERIZATION ANNUAL FILE WORKSHEET**

**(Grant Number: EE0006171, State: NM, Program Year: 2016)**

**IV.1 Subgrantees**

Subgrantee (City)	Planned Funds/Units
Central NM Housing Corporation (Albuquerque)	\$910,391.68 102
Southwest Regional Housing Community Development Corporation (Deming)	\$450,108.20 38
<b>Total:</b>	<b>\$1,360,499.88 140</b>

**IV.2 WAP Production Schedule**

Weatherization Plans	Units
Total Units (excluding reweatherized)	140
Reweatherized Units	0

Note: Planned units by quarter or category are no longer required, no information required for persons.

Average Unit Costs, Units subject to DOE Project Rules		
<i>VEHICLE &amp; EQUIPMENT AVERAGE COST PER DWELLING UNIT (DOE RULES)</i>		
A	Total Vehicles & Equipment (\$5,000 or more) Budget	\$100,000.00
B	Total Units Weatherized	140
C	Total Units Reweatherized	00
D	Total Dwelling Units to be Weatherized and Reweatherized (B + C)	140
E	Average Vehicles & Equipment Acquisition Cost per Unit (A divided by D)	\$714.29
<i>AVERAGE COST PER DWELLING UNIT (DOE RULES)</i>		
F	Total Funds for Program Operations	\$737,786.00
G	Total Dwelling Units to be Weatherized and Reweatherized (from line D)	140
H	Average Program Operations Costs per Unit (F divided by G)	\$5,269.90
I	Average Vehicles & Equipment Acquisition Cost per Unit (from line E)	\$714.29
J	Total Average Cost per Dwelling (H plus I)	\$5,984.19

**IV.3 Energy Savings**

Method used to calculate savings: <input checked="" type="checkbox"/> WAP algorithm <input type="checkbox"/> Other (describe below)			
	Units	Savings Calculator (MBtus)	Energy Savings
This Year Estimate	140	29.3	4102
Prior Year Estimate	120	30.5	3660
Prior Year Actual	89	30.5	2714

**Method used to calculate savings description:**

New Mexico uses the DOE WAP algorithm to estimate energy savings. The 2015/2016 Program year is not yet complete however we estimate that we will weatherize 125 homes as of June 30, 2016 and by using the algorithm we estimate we will save 3516 MBTU's. For program year 2016/2017 we estimate 3926 MBTUs will be saved in 140 homes.

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**IV.4 DOE-Funded Leveraging Activities**

**Leveraging Activities**

DOE's yearly funding helps only a fraction of New Mexico's low-income homes in need of weatherization. MFA recognizes that increasing the number of weatherized homes requires additional funding and pursues other funding sources accordingly. Leveraging funds from other local partners has become crucial to maintaining the service level in New Mexico. We use these funds to defray costs from DOE and LIHEAP by utilizing multiple funding sources in each home which frees up funding from DOE and LIHEAP so that more homes can be weatherized across the state. The amount designated for leveraging is included on the budget section of this plan.

MFA is requesting \$16,468.00 of the grant for leveraging funding.

MFA received \$2.1M from the New Mexico Income Support Division, LIHEAP. With our continued outreach efforts it is anticipated that the LIHEAP grant will be increased by \$400,000.00 for a total of \$2.5M for the 2016/2017 program year.

In an effort to increase and stabilize weatherization funding we continue to outreach our program to Electric Co-ops throughout the State of New Mexico. Our goal remains to acquire funding from the utility companies to provide low-income weatherization in the service territory of each of the agencies.

Our Co-op outreach efforts continues to be in several stages however we still have a \$35,000.00 contract with Central Valley Electric Co-op and a contract for \$7,500.00 with Columbus Electric Co-op and active Coops and a \$20,000.00 contract with Climate Change Leadership Institute (CCLI). In July 2016, the New Mexico EnergySmart Program will be presented to the New Mexico Co-op annual meeting and we hope to get more participation from that outreach effort as well. Our outreach efforts and negotiations are very time consuming up front however we believe that after establishing a relationship and providing quality work with proven energy savings, it will be an on-going funding source for the program.

The New Mexico legislature passed the Efficient Use of Energy Act (the Act) in 2005, which required public utility companies to place a tariff on their customers' utility bills. Both the electric and gas utility companies must redistribute the funds to the customers in the form of energy efficiency programs. MFA's receipt of these funds continues to be contingent upon award of DOE funds.

We have partnered with Xcel Energy to provide \$279,480.00 in Energy Efficiency measures. Xcel Energy has a very small service territory in New Mexico so in order to expend these funds we are concentrating on multi-family properties. After these funds are expended we hope to continue our partnership with Xcel Energy in the future.

In January 2016, MFA signed a renewal contract with the Public Service Company of New Mexico in the amount of \$110,000.00. This program year we have negotiated approval of LED installations and replacing like for like refrigerators. The utility will increase this years funding to cover the cost of expanded measures and if we can increase the number of homes that we weatherize they will increase the contract accordingly. In addition, we have presented them with a proposal for a "rebate" program and projections of expenditures of \$200,000.00. If approved by the PRC that program will begin in January 2017. The "rebate" program means that the Subgrantees will receive reimbursement on a per kWh basis. The rebates will be provided directly to the Subgrantees when the actual kWh savings has been determined by a calibrated energy audit.

The New Mexico Gas Company (NMGC) remains at \$1,577,861.00. With \$279,127.00 being used for multi-family activity and \$1,298,734.00 will continue to be used for NM EnergySmart Leverage, Baseload and Baseload Plus. Households receiving Baseload or Baseload Plus will be placed on the waiting list for full weatherization at a future date. Leverage program beginning April 2017.

**New Mexico Gas Company Baseload Program**

New Mexico Gas Company Baseload Program allows our service providers to use NMGC funds in a significantly expanded number of homes. Subgrantees will use existing waiting lists and target NMGC customers and service areas through NM EnergySmart outreach efforts. Individuals on this wait list will be ranked and prioritized for the traditional NM EnergySmart Program, with priority points assigned for income level and the presence of elderly, disabled and young children in the home.

**New Mexico Gas Company Baseload Plus (Space Heating)**

New Mexico Gas Company Baseload Plus (Space Heating) is a program that balances the need to deliver services to more NMGC customers and also provides more significant savings to the home owners. The utility funding is used to provide furnaces or insulation several months to a year prior to the use of DOE funds. As determined by the need of the home and the energy auditor, a subset of the homes served by the NMGC Baseload program will receive additional services. Individuals on this wait list will also be ranked and prioritized for the traditional NM EnergySmart Program.

The criteria for this program entails a NM EnergySmart energy auditor to check the house systems directly related to space heating under Baseload Plus, a home is eligible for attic insulation or a furnace.

**NM EnergySmart Leverage**

For the traditional Leveraging program, our Service Providers are required to complete a NEAT/MHEA energy audit. If there are gas measures that need to be installed, NM Gas funding is used to offset what DOE or LIHEAP would otherwise pay for.

MFA did not receive State funds this year however staff will continue pursuing State funds with State agencies and the State legislature, and remain involved with the proposals submitted by other public utility companies to the PRC in order to receive more funding under the Act.

**IV.5 Policy Advisory Council Members**

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Check if an existing state council or commission serves in this category and add name below

Ferdinand Garcia	Type of organization: Non-profit (not a financial institution) Contact Name: Phone: (575)374-6207 Email: <a href="mailto:fgarcia.gs@plateautel.net">fgarcia.gs@plateautel.net</a>
Hope Reed	Type of organization: Unit of State Government Contact Name: Phone: (505)476-0415 Email: <a href="mailto:hope@reed@state.nm.us">hope@reed@state.nm.us</a>
Isaac Perez	Type of organization: Indian Tribe Contact Name: Phone: (505)771-9291 Email: <a href="mailto:iperez@sfpha.org">iperez@sfpha.org</a>
Jack MacGillivray, CPM	Type of organization: For-profit or Corporate (not a financial institution or utility) Contact Name: Phone: (505)681-7778 Email: <a href="mailto:jmacg@monarchnm.com">jmacg@monarchnm.com</a>
Joseph Ortega	Type of organization: Non-profit (not a financial institution) Contact Name: Phone: (505)923-9607 Email: <a href="mailto:JORtega@yeshousing.org">JORtega@yeshousing.org</a>
Joseph Stevens	Type of organization: Non-profit (not a financial institution) Contact Name: Phone: (505)345-4949 Email: <a href="mailto:JStevens@centralnmhousing.org">JStevens@centralnmhousing.org</a>
Priscilla Lucero	Type of organization: Unit of Local Government Contact Name: Phone: (575)388-1509 Email: <a href="mailto:priscillalucero@gilanet.com">priscillalucero@gilanet.com</a>
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Vivian Ulibarri	Type of organization: Unit of State Government Contact Name: Phone: 5058277258 Email: <a href="mailto:VivianD.Ulibarri@state.nm">VivianD.Ulibarri@state.nm</a>

**IV.6 State Plan Hearings (Note: attach notes and transcripts to the SF-424)**

Date Held	Newspapers that publicized the hearings and the dates the notice ran
04/21/2016	April 6, 2016 Union County Leader - Clayton; April 7, 2016 Valencia County News Bulletin; April 8, 2016 Roswell Daily Record, Clovis News Journal, Carlsbad Current-Argus, Hobbs News-Sun, The New Mexican - Santa Fe, The Daily Times - San Juan County, Las Vegas Optic, Silver City Daily Press, Albuquerque Journal, Deming Headlight, Las Cruces Sun, Gallup Independent, Alamogordo Daily News, Los Alamos Monitor; April 10, 2016 Rio Rancho Observer, The Lovington Leader; April 11, 2016 Posted on the MFA Website

**IV.7 Miscellaneous**

Business Recipient Business Officer
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NOTE: The submission of this application is contingent on approval from our Board of Directors which meets on XXXX, 2016.