# Home Now Down Payment Assistance Program Policy June 17, 2024

## **Program Description:**

The HomeNow Down Payment and Closing Cost Assistance Program (the "HomeNow DPA Program") is designed to assist low-income first-time homebuyers in purchasing a home. The program promotes statewide partnerships among MFA Participating Lenders and non-profit/public housing agencies and will help in offering increased access to homeownership for borrowers in communities that typically have limited access to affordable financing options.

# **Eligible Mortgage Lenders:**

Mortgage Lenders must be approved by MFA ("Participating Lender") to originate HomeNow DPA Program loans. MFA maintains a list of Participating Lenders on the MFA website (<a href="www.housingnm.org">www.housingnm.org</a>).

# Eligible Home Now DPA Program Loans:

Home*Now* DPA Program loans may only be used to finance the minimum down payment and eligible closing costs. Eligible closing costs may include but are not restricted to "reasonable and customary" lender fees (underwriting, document preparation, processing, etc.), mortgage insurance premiums, prepaid interest, property taxes, homeowners/flood insurance, title insurance policies/premiums, appraisals and home inspections. The Home*Now* Program loan must be made in conjunction with MFA's First*Home*, federally insured (*FHA*, *VA*, and *USDA* Rural Development Guarantee) or privately insured (*FNMA*'s *HFA* Preferred <sup>TM</sup>) first mortgage programs.

# **Availability of Funds:**

Home Now DPA Program funds are limited and may be reserved on a first come, first served basis in conjunction with a First Home Program loan through an MFA approved participating lender. A portion of these funds will be set aside for use in rural communities and economically distressed census tracts. Reservations of funds are made through MFA's online reservation system, which can be accessed on MFA's website (<a href="www.housingnm.org/lenders\_realtors/online-reservations">www.housingnm.org/lenders\_realtors/online-reservations</a>). Program funds are exclusively available to borrower(s) whose household income is at or below 80 percent of AMI.

# **Eligible Borrowers:**

The Annual Household Income must not exceed the applicable maximum limit as detailed in the Home-Now Income Limits (Exhibit A). The HomeNow Income Limits are limited to eighty percent (80%) AMI in all areas of the state, adjusted for family size.

- The HomeNow DPA Program requires the borrower to be a first-time homebuyer.
- The HomeNow DPA Program is not eligible for any income limit waivers associated with other MFA programs as allowed in Target Area Census tracts, for example.
- Minimum credit score of 620.

Homebuyers must occupy the property within 60 days of closing.

# **Property Eligibility:**

All areas of the state, including Federally Designated Tribal Land, are eligible for the program.

- Properties must be owner-occupied, Single family residences.
- Property types eligible for financing under the HomeNow DPA Program include Single family detached properties, townhomes, condominiums, homes in Planned Unit Developments and manufactured homes on permanent foundations.
- Properties financed with the HomeNow DPA Program must not exceed the *lesser* of the purchase
  price limits set forth in Exhibit A of the HomeNow Program Policy or the acquisition cost limits set
  forth in Exhibit A of the FirstHome Program Policy.

## **Interest Rate and Terms:**

Home Now DPA Program loans are zero percent (0%) interest rate, non-amortizing 10-year maturity loans due on sale, refinance, or transfer of the property. The principal loan balance is forgiven in the eleventh year from the date of the note. If the property is sold within the 10-year affordability period, the new borrower may qualify to receive a loan under the same program and terms. Home Now DPA Program loans do not carry a prepayment penalty.

#### Fees:

Participating Lenders may charge the borrower an origination fee of one hundred dollars (\$100.00) in conjunction with Home Now DPA Program loan. Other allowable fees that may be charged in conjunction with this loan program include the recording fees, mortgagee title insurance policy premiums and settlement/closing fees.

MFA, as administrator, may charge additional fees to release the mortgage at time of payoff. No other fees may be charged in conjunction with the Home*Now* DPA Program loan.

#### **Maximum Loan Amount:**

Home Now DPA Program loan amounts are a fixed \$7,000.

When combined with other MFA administered funds, maximum DPA assistance is not to exceed \$35,000.

# **Pre-Purchase Housing Counseling:**

Homebuyer counseling is required for all first-time homebuyers ("FTHB") including co-borrowers. FTHB must complete a homebuyer counseling course through eHomeAmerica or another HUD approved housing counseling agency. (Certificates from Mortgage Insurance Companies are not acceptable).

Homebuyer counseling is not required for Co-signers.

# **Affordability Period:**

Home*Now* DPA Program loans require a minimum affordability period of 10 years. Homebuyers must agree to reside in the property for the duration of the period of affordability, or until there is a sale or other transfer of ownership of the property. Should the homebuyer cease to reside in the home as a principal residence (by vacating, selling, or renting the unit) during the period of affordability, then the full amount of the Home*Now* DPA Program loan will be due and payable immediately. MFA, at its discretion, will take legal action to enforce the residency requirement. http://www.housingnm.org/

# **Loan Closing:**

The Mortgage Loan must close in the Lender's name on MFA's Home*Now* DPA Program Note and Mortgage. The Lender must use MFA's MERS #1013401 to assign the mortgage to MFA via MERS.

The Note must be endorsed to New Mexico Mortgage Finance Authority it's successors and or assigns.

• The Lender must ensure that the Home Now DPA Program loan meets all applicable program guidelines and has been Compliance Approved by MFA prior to the loan closing.

The HomeNow DPA Program loan must be closed according to the terms specified in the Compliance Approval/Purchase Commitment ("Commitment") and the Closed Loan File delivered to the Contract Service Provider prior to the Final Mortgage Loan Purchase Date as specified on the Commitment. The Closed Loan Checklist outlines the documents that must be submitted by the Lender. Failure by the Lender to submit the required documentation prior to the purchase expiration date may result in MFA's determination that the loan is not eligible for the program or MFA will charge a fee to the Lender for an extension or the loan may be purchased from the Lender on a worst case, Mark-to-Market basis. In these cases, MFA will not be obligated to authorize the Contract Service Provider to purchase the loan.

# **Funding:**

Home Now DPA Program loans must be delivered to and purchased by the Contract Service Provider via Lender Connection prior to the Final Mortgage Loan Purchase Date as specified on the Commitment. The Closed Loan Checklist outlines the documents that must be submitted by the Lender. In addition, if at the time the Closed Loan File is reviewed, and the Home Now DPA Program Loan is found to be ineligible MFA will not be obligated to authorize the purchase of the loan.

# Servicing:

MFA will service all Home Now DPA Program loans.

### **EXHIBIT A**

# HomeNow DPA Program Income Limits (80% AMI)

Effective June 17, 2024 \*Source HUD

Home Now DPA Program income eligibility is based on either HUD's HOME published income and purchase price program guidelines or MFA's Amended New Mexico Annual Action Plan limits. The Home Now DPA Program is reserved for families falling in the 80 percent or less area median income (AMI) for the respective county as published annually for the HOME program. HUD publishes the HOME income guidelines annually between May and June. The limits below reflect 2024 figures.

County	Number of People in the Household							
	1	2	3	4	5	6	7	8
Bernalillo County	\$ 48,400	\$ 55,300	\$ 62,200	\$ 69,100	\$ 74,650	\$ 80,200	\$ 85,700	\$ 91,250
Catron County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Chaves County	\$ 39,550	\$ 45,250	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Cibola County	\$ 39,550	\$ 45,250	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Colfax County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Curry County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
De Baca County	\$ 41,950	\$ 47,950	\$ 53,950	\$ 59,950	\$ 64,750	\$ 69,550	\$ 74,350	\$ 79,100
Dona Ana County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Eddy County	\$ 53,150	\$ 60,750	\$ 68,350	\$ 75,900	\$ 82,000	\$ 88,050	\$ 94,150	\$ 100,200
Grant County	\$ 40,150	\$ 45,900	\$ 51,600	\$ 57,350	\$ 61,950	\$ 66,550	\$ 71,150	\$ 75,700
Guadalupe County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Harding County	\$ 39,800	\$ 45,450	\$ 51,150	\$ 56,800	\$ 61,350	\$ 65,900	\$ 70,450	\$ 75,000
Hidalgo County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Lea County	\$ 41,350	\$ 47,250	\$ 53,150	\$ 59,050	\$ 63,800	\$ 68,500	\$ 73,250	\$ 77,950
Lincoln County	\$ 39,550	\$45,200	\$ 50,850	\$ 56,550	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Los Alamos County	\$ 68,500	\$ 78,250	\$ 88,050	\$ 97,800	\$ 105,650	\$ 113,450	\$ 121,300	\$129,100
Luna County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
McKinley County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70.100	\$ 74,600
Mora County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,550	\$ 61,050	\$ 65,550	\$ 70.100	\$ 74,600
Otero County	\$ 39,800	\$ 45,450	\$ 51,150	\$ 56,800	\$ 61,350	\$ 65,900	\$ 70,450	\$ 75,000
Quay County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Rio Arriba County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Roosevelt County	\$ 40,350	\$ 46,100	\$ 51,850	\$ 57,600	\$ 62,250	\$ 66,850	\$ 71,450	\$ 76,050
San Juan County	\$ 39,550	\$ 45,200	\$ 50,850	\$56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
San Miguel County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,550	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Sandoval County	\$ 48,400	\$ 55,300	\$ 62,200	\$ 69,100	\$ 74,650	\$ 80,200	\$ 85,700	\$ 91,250
Santa Fe County	\$ 51,250	\$ 58,600	\$ 65,900	\$ 73,200	\$ 79,100	\$ 84,950	\$ 90,800	\$ 96,650
Sierra County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Socorro County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Taos County	\$ 39,800	\$ 45,450	\$ 51,150	\$ 56,800	\$ 61,350	\$ 65,900	\$ 70,450	\$ 75,000
Torrance County	\$ 48,400	\$ 55,300	\$ 62,200	\$ 69,100	\$ 74,650	\$ 80,200	\$ 85,700	\$ 91,250
Union County	\$ 39,550	\$ 45,200	\$ 50,850	\$ 56,500	\$ 61,050	\$ 65,550	\$ 70,100	\$ 74,600
Valencia County	\$ 48,400	\$ 55,300	\$ 62,200	\$ 69,100	\$ 74,650	\$ 80,200	\$ 85,700	\$ 91,250

<sup>\*</sup> In cases where the household exceeds eight persons, please contact MFA, for income figure

# **HomeNow DPA Program Purchase Price Limits**

Effective July 3, 2023 \*Source HUD

\*\*Limits will be updated when they are released from HUD\*\*

County	Existing Home	New Home		
Bernalillo County	\$257,000	\$298,000		
Catron County	\$209,000	\$261,000		
Chaves County	\$209,000	\$261,000		
Cibola County	\$209,000	\$261,000		
Colfax County	\$236,000	\$261,000		
Curry County	\$209,000	\$261,000		
De Baca County	\$209,000	\$261,000		
Dona Ana County	\$234,000	\$261,000		
Eddy County	\$233,000	\$293,000		
Grant County	\$209,000	\$261,000		
Guadalupe County	\$209,000	\$261,000		
Harding County	\$209,000	\$261,000		
Hidalgo County	\$209,000	\$261,000		
Lea County	\$209,000	\$261,000		
Lincoln County	\$294,000	\$294,000		
Los Alamos County	\$404,000	\$404,000		
Luna County	\$209,000	\$261,000		
McKinley County	\$209,000	\$261,000		
Mora County	\$209,000	\$261,000		
Otero County	\$209,000	\$261,000		
Quay County	\$209,000	\$261,000		
Rio Arriba County	\$220,000	\$261,000		
Roosevelt County	\$209,000	\$261,000		
San Juan County	\$209,000	\$261,000		
San Miguel County	\$209,000	\$261,000		
Sandoval County	\$276,000	\$303,000		
Santa Fe County	\$380,000	\$380,000		
Sierra County	\$209,000	\$261,000		
Socorro County	\$209,000	\$261,000		
Taos County	\$356,000	\$356,000		
Torrance County	\$257,000	\$291,000		
Union County	\$209,000	\$261,000		
Valencia County	\$257,000	\$291,000		